

MINUTES

**BUSINESS DEVELOPMENT ADVISORY COUNCIL
October 9, 2019, 9:00 A.M.
CLARK COUNTY GOVERNMENT CENTER
500 S. GRAND CENTRAL PKWY 4TH FLOOR, GOLD ROOM
LAS VEGAS, NEVADA 89155**

Members Present:

Ariel Davis, Clark County School District (Attended via Teleconference)
Bedford Jackson, Independent Contractor, Bedford Jackson, LLC
Christy Echols, Paragon Development Group, Inc.
David Eclips, McCarran International Airport
Laura Jane Spina, RAFI Architecture & Design
Leanna Jenkins for Monica Coburn, Nevada Business Advisors

Members Absent

Amy Matthews, Nevada Association of Employers
Darby Johnson, Spring Valley Chamber of Commerce
Jill Klies, J & M Shooting Solutions

Alternates:

Clark County Staff

Adleen Stidhum Clark County Purchasing and Contracts
Trudy Harper, Clark County Purchasing and Contracts
Gail DeGruy-Rhodes, Clark County Purchasing and Contracts

Legal Counsel:

Catherine Jorgenson, Clark County District Attorney's Office.

Guests:

Anders Moller, Seven Hills Merchant Partners
Kim Moller, Seven Hills Merchant Partners
Madison Frazee, UNLV
Sandra Sinicrope, The JoyFULL Group

- I. Call to Order, Silent Invocation and Pledge of Allegiance
Laura Jane called the meeting to order at 9:05 a.m.
- II. Introductions
Members present introduced themselves.
- III. Public Comments*
None.
- IV. Approval of Minutes for August 14, 2019
Correction to name under Item #10 is Darren Welsh, Real Estate Attorney. David motioned to approve with correction. Christy seconded the motion. All members were in favor.
- V. BCC Agenda Item to Fill Vacancy
Seven (7) applications were submitted. The agenda will go before the BCC in December. A question was brought up regarding Alternates. Catherine clarified that Alternates are optional and not mandatory.
- VI. Special Assignments
 - Legislation – Bedford Jackson
Nothing currently to report.
 - Marketing and Public Relations – Christy Echols
 - December 10th is the deadline for DBE, SBE, and Airport Concession DBE certification at McCarran International Airport.
 - SBA 2020 Small Business Award Nominations are now open. The deadline is Jan. 7th.
 - Nevada Contractors Association event on Nov. 21st from 8:00 a.m.-11:00 a.m.: Management Strategies for the Contractor.
 - NCA Inclusion & Diversity Council Meeting – 3rd Tuesday monthly from 2:00 p.m.-3:30.
 - Advocacy – Monica Coburn
None.
 - Speaker Bureau – Darby Johnson
None
- VII. Small Business Opportunity Program (SBOP)
Currently in the 8th class of the 2nd Session for 2019. Small businesses interested in attending SBOP - program can register on the County's website under Purchasing/SBOP Program. This program is free to businesses in the community.

Send us information on upcoming events to add to the monthly newsletter and to distribute to past SBOP Graduates.

VIII. SBOP Alumni & Friends Mixer

Bedford shared a copy of the flyer for the 2nd Annual SBOP Alumni & Friends Mixer on Monday, December 9th. Adrien Lane, NV Energy, Tara Young, NV Energy, and Rachel Anderson, UNLV, will be the speakers. Commissioner Weekly has been invited to provide the Intro to the event. Bedford went over the Event Agenda. It was suggested that small businesses submit questions ahead of time that they would like addressed by the speakers.

IX. Informational Items

a. Announcements

None

b. Business Outreach

Bedford shared he conducts his outreach while out in the community by engaging with people who are either in company uniform or business attire and sharing what Clark County is doing to promote the SBOP program.

c. Identify emerging issues to be addressed at a future meeting

None

x. Public Comments -

None

XI. Next meeting December 11, 2019

XII. Adjournment – 9:44 a.m.

A recording is available upon request.